

Money Changes Everything II: Creating Price Transparency in New York State

Paul F. Macielak, Esq.
November 12, 2013



“Transparency is a two-way street. While patients indeed have a right to expect fair and accurate payment for services promised by health insurers, they should have an equal right to know what their doctors are charging.”

Statement by Paul F. Macielak, president & CEO, NY Health Plan Association responding to the Attorney General’s investigation into reimbursements for out-of-network providers.

February 13, 2008





SCOTT J. ZEVON, MD, FACS

Call (212) 496-6600

Ballpark Estimates

BALLPARK COST ESTIMATES FOR PLASTIC SURGERY PROCEDURES
INCLUDE SURGEON'S FEE, ANESTHESIA, FACILITY FEE & IMPLANTS

Breast augmentation (saline): \$7,250
Breast augmentation (silicone): \$8,250-9250 dependent on implant choice
Breast lift with implants: \$8,000 – \$13,000 dependent on implant choice and type of lift
Breast lift: \$5,000 – \$8,500
Gynecomastia: \$5,500 – \$9,500
Pectoral Implants: \$7,000 – \$12,000 dependent on implant choice
Breast reduction (female): \$9,000 – \$10,000
Tummy tuck/abdominoplasty standard: \$8,000 – \$10,000
Tummy tuck/abdominoplasty mini: \$5,000 – \$6,000
Tummy tuck/abdominoplasty circumferential: \$12,000
Liposuction: \$4,000 – \$12,000 (dependent upon the areas/combination of areas)
Neck/chin liposuction: \$2,500 – \$3,500
Thighlift: \$6,000 – \$8,000
Armlift: \$3,500 – \$6,500
Blepharoplasty (eyelid lift): \$3,500 – \$6,000
Browlift: \$5,000 – \$7,000
Facelift: \$7,500 – \$10,000
Rhinoplasty (nose surgery): \$4,000 – \$10,000
Otoplasty: \$4,000 – \$6,000
Facial implants: \$3,000 – \$4,500
Microdermabrasion: \$699 for 5 treatments + post-treatment products; \$150 for single treatment
BOTOX® Cosmetic: \$18 per unit; average patient \$300 – \$600
Fat injection: \$2,000 – \$3,000 per site
Radiesse®: \$900 1.5 cc syringe \$600 .8 cc syringe
Juvéderm®: \$700 – \$900 per syringe (Ultra, Ultra Plus & XC)
Sculptra® Aesthetic: \$900 per vial

Call (212) 496-6600

Dr. Zevon has
performed over
2,000 successful
breast surgeries
since 1986

Minor illness exams (Minute Clinic - Massachusetts)

When you're not feeling your best, we can help. We can evaluate and diagnose your symptoms, and write prescriptions when medically appropriate. You'll leave with the treatment plan you need to get better faster.

Services range from \$79 - \$89. Additional charges apply for labs and tests.

Come to us for:

Allergy symptoms (ages 2+)

Bronchitis/cough

Earache/ear infection

Flu-like symptoms

Lice

Mononucleosis (mono)

Motion sickness prevention

Sinus infection / congestion

Pink eye & styes

Sore throat/strep throat

Upper respiratory infection

Urinary tract/bladder infection (females ages 12+)

What to know before your visit

Minor illness services vary in Massachusetts .

Diagnosis of influenza, strep throat, urinary tract infections and mononucleosis is likely to include additional lab charges.

Patients with the following conditions may be referred to another care setting:

Temperatures of 104+ degrees for children (under age 18) / 103+ degrees for adults (18+)

A potentially compromised immune system

Labs & tests (Minute Clinic - Massachusetts)

The following labs & tests are only available in conjunction with a standard service.

Services range from \$79 to \$89. Additional charges for labs and tests are listed below:

Blood sugar test \$19

Flu test influenza A & B \$30 each

HbA1c \$29

Mononucleosis (mono) test \$20

Cholesterol screen (Lipid panel) \$34

Negative quick strep \$30

Pregnancy test \$20

Quick strep \$27

Urine dip stick \$25

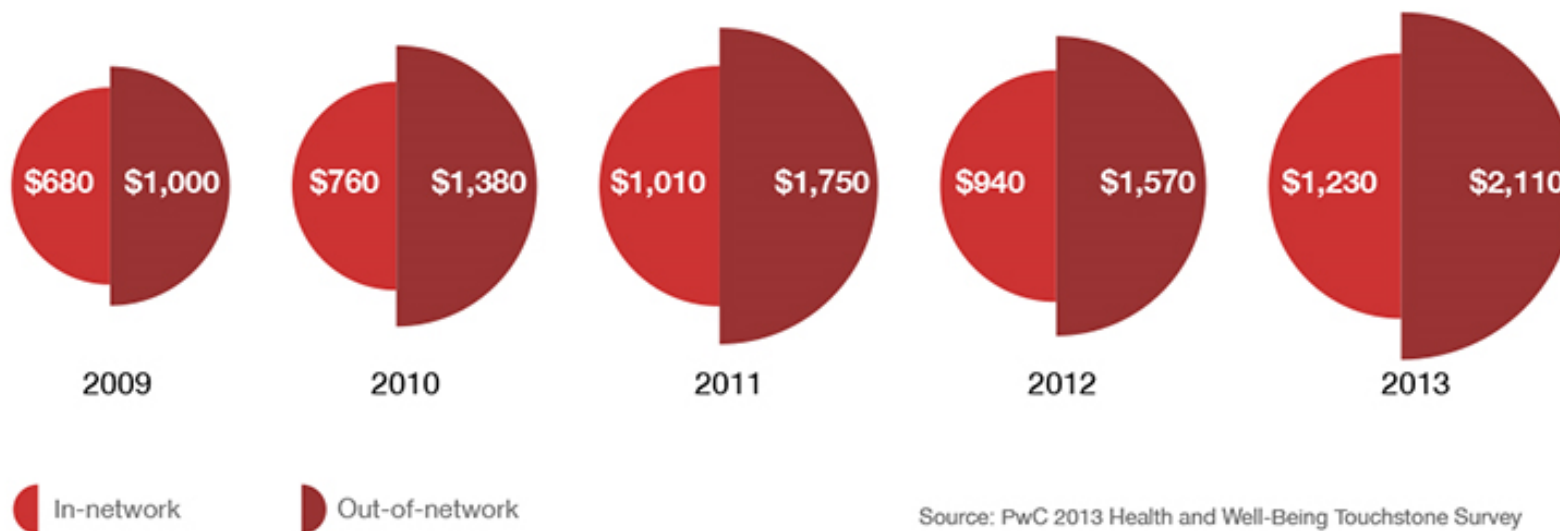
What to know before your visit

Labs and tests cannot be purchased separately. They will only be given as part of a paid exam.

Labs and tests are limited in Massachusetts.

Average deductibles for visits are increasing

In-network and out-of-network deductibles*



Source: PwC 2013 Health and Well-Being Touchstone Survey

* Calculations are based on employee health plans with a deductible

November 2013

ConsumerReports®

Hospital	Safety score	Categories			
		Infections	Readmissions	Communication	Scoring
NEW YORK					
Cayuga Medical Center at Ithaca Ithaca	61	○	○	○	○
Benedictine Hospital Kingston (A)	60	○	○	○	○
Peconic Bay Medical Center Riverhead	59	○	○	○	○
Saratoga Hospital Saratoga Springs	57	○	○	○	○
St. Francis Hospital Roslyn (A)	57	○	○	○	○
NYU Langone Medical Center New York (A)	56	○	○	○	○
St. Peter's Hospital Albany (A)	56	○	○	○	○
Mount St. Mary's Hospital and Health Center Lewiston	56	○	○	○	○
Putnam Hospital Center Carmel	55	○	○	○	○
Albany Memorial Hospital Albany	53	○	○	○	○
Community Memorial Hospital Hamilton	53	○	○	○	○
Peninsula Hospital Center Far Rockaway (A)	52	○	○	○	○
Good Samaritan Hospital Suffern (A)	52	○	○	○	○
St. Luke's Cornwall Hospital Newburgh (A)	52	○	○	○	○
Samaritan Hospital Troy	52	○	○	○	○
Sisters of Charity Hospital of Buffalo Buffalo	52	○	○	○	○
Beth Israel Medical Center New York (A)	52	○	○	○	○
New York-Presbyterian Hospital New York (A)	52	○	○	○	○
Brookhaven Memorial Hospital Medical Center Patchogue (A)	52	○	○	○	○
Nassau University Medical Center East Meadow (A)	52	○	○	○	○
Forest Hills Hospital Forest Hills (A)	52	○	○	○	○
St. Catherine of Siena Medical Center Smithtown (A)	51	○	○	○	○
Wyckoff Heights Medical Center Brooklyn (A)	51	○	○	○	○
Brookdale Hospital Medical Center Brooklyn (A)	51	○	○	○	○
Woodhull Medical and Mental Health Center Brooklyn	50	○	○	○	○
Coney Island Hospital Brooklyn	50	○	○	○	○
Mount Sinai Hospital New York (A)	50	○	○	○	○
Kaleida Health Buffalo (A)	50	○	○	○	○
United Memorial Medical Center Batavia (A)	48	○	○	○	○
Olean General Hospital Olean	47	○	○	○	○
Jacobi Medical Center Bronx	47	○	○	○	○
Bronx-Lebanon Hospital Center Health Care System Bronx	46	○	○	○	○
St. Joseph's Medical Center Yonkers (A)	46	○	○	○	○
Westchester Medical Center Valhalla (A)	45	○	○	○	○
Kings County Hospital Center Brooklyn	44	○	○	○	○
Harlem Hospital Center New York	40	○	○	○	○

○ Complications are better than average. (A) Complications are worse than average.
 ○ Mortality is better than average. (A) Mortality is worse than average.

HOW SAFE IS YOUR HOSPITAL?
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Hospital	Safety score	Categories			
		Infections	Readmissions	Communication	Scoring
NEW YORK continued					
St. Joseph Hospital Bethpage	51	○	○	○	○
Nyack Hospital Nyack	51	○	○	○	○
Bassett Medical Center Cooperstown	51	○	○	○	○
Canton-Potsdam Hospital Potsdam	51	○	○	○	○
Arnot Ogden Medical Center Elmira	51	○	○	○	○
Rome Memorial Hospital Rome (A)	51	○	○	○	○
Richmond University Medical Center Staten Island	50	○	○	○	○
Northern Dutchess Hospital Rhinebeck	50	○	○	○	○
Thompson Health Canandaigua (A)	50	○	○	○	○
Our Lady of Lourdes Memorial Hospital Binghamton (A)	50	○	○	○	○
Huntington Hospital Huntington	50	○	○	○	○
St. Charles Hospital Port Jefferson	50	○	○	○	○
Saint Francis Hospital and Health Centers Poughkeepsie	50	○	○	○	○
United Health Services Hospitals-Binghamton Binghamton (A)	50	○	○	○	○
Winthrop-University Hospital Mineola	50	○	○	○	○
St. Mary's Healthcare Amsterdam (A)	49	○	○	○	○
Glens Falls Hospital Glens Falls	49	○	○	○	○
Albany Medical Center Albany	49	○	○	○	○
Mercy Hospital Buffalo	49	○	○	○	○
Southside Hospital Bay Shore (A)	49	○	○	○	○
Geneva General Hospital Geneva (A)	49	○	○	○	○
Good Samaritan Hospital Medical Center West Islip (A)	48	○	○	○	○
Hudson Valley Hospital Center Cortlandt Manor	47	○	○	○	○
John T. Mather Memorial Hospital Port Jefferson	46	○	○	○	○
Stony Brook University Medical Center Stony Brook	46	○	○	○	○
St. Joseph's Hospital Health Center Syracuse (A)	46	○	○	○	○
Crouse Hospital Syracuse (A)	46	○	○	○	○
Woman's Christian Association Hospital Jamestown (A)	45	○	○	○	○
St. Mary's Hospital Troy	45	○	○	○	○
Northern Westchester Hospital Mount Kisco	45	○	○	○	○
Samaritan Medical Center Watertown	45	○	○	○	○
Glen Cove Hospital Glen Cove (A)	45	○	○	○	○
Erie County Medical Center Buffalo	45	○	○	○	○
Mercy Medical Center Rockville Centre	44	○	○	○	○
Staten Island University Hospital Staten Island	44	○	○	○	○
Kingston Hospital Kingston (A)	44	○	○	○	○
Vassar Brothers Medical Center Poughkeepsie (A)	44	○	○	○	○
White Plains Hospital Center White Plains (A)	43	○	○	○	○
Long Island Jewish Medical Center New Hyde Park (A)	43	○	○	○	○
Phelps Memorial Hospital Center Sleepy Hollow	43	○	○	○	○
Maimonides Medical Center Brooklyn	43	○	○	○	○
Franklin Hospital Valley Stream	43	○	○	○	○

Consumer Out-of-Pocket Commitment NYSOH Marketplace Deductibles*

	Capital District Physicians' Health Plan	BlueShield of Northeastern New York	MVP Health Care
Platinum			
Single	0	\$250	0
Family	0	\$500	0
Gold			
Single	\$500	\$850	\$1,400
Family	\$1,000	\$1,200	\$2,800
Silver			
Single	\$2,000	\$2,000	\$1,900
Family	\$4,000	\$4,000	\$3,800
Bronze			
Single	\$5,000	\$4,750	\$4,000
Family	\$10,000	\$9,500	\$8,000

*This is for first available plan in each level.
In some metal tiers, plans have multiple options and some deductibles are different.

November 2013



It's Time to Unmask Physician Pricing



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**Will your doctor answer the question:
"How much does that cost?"**

Thank you!

Questions?