

# Provider, Payer and Patient Alignment in WNY

Presented by

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# Presentation Overview

- Historical Context; role of Aligning Forces for Quality
- Payer/Provider Efforts
- Current Projects
- Evolution to ACOs

# Role of Aligning Forces for Quality

- Robert Wood Johnson Foundation signature initiative
- Advocated for public reporting
- Supported neutral discussions around how to improve quality
- Provided funding for practice based population health improvement

# Western New York Quality Metric Collaborative (WNYQMC)

- Health plans and providers meeting together
- Develop trust between payers and providers (don't compete on quality)
- Used HEDIS measures to discuss ways to improve quality
- Decided on four diabetic metrics for public reporting

WNYQMC

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graph TD; WNYQMC[WNYQMC] --> QARR[QARR Improvement Efforts]; WNYQMC --> Beacon[Beacon Grant]; QARR --> NACDD[NACDD Grant Activities]; Beacon --> Medicare[Medicare ACO pilots; urban and rural models];
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QARR  
Improvement  
Efforts

NACDD Grant  
Activities

Beacon Grant

Medicare ACO  
pilots; urban  
and rural  
models

# QARR and NACDD

- Focus on Medicaid
- Neutral discussions between payers, providers and Health Department on how to improve outcomes
- QARR: focus on Medicaid outcomes in WNY
- NACDD: micro-pilot on two metrics with support for providers and patients

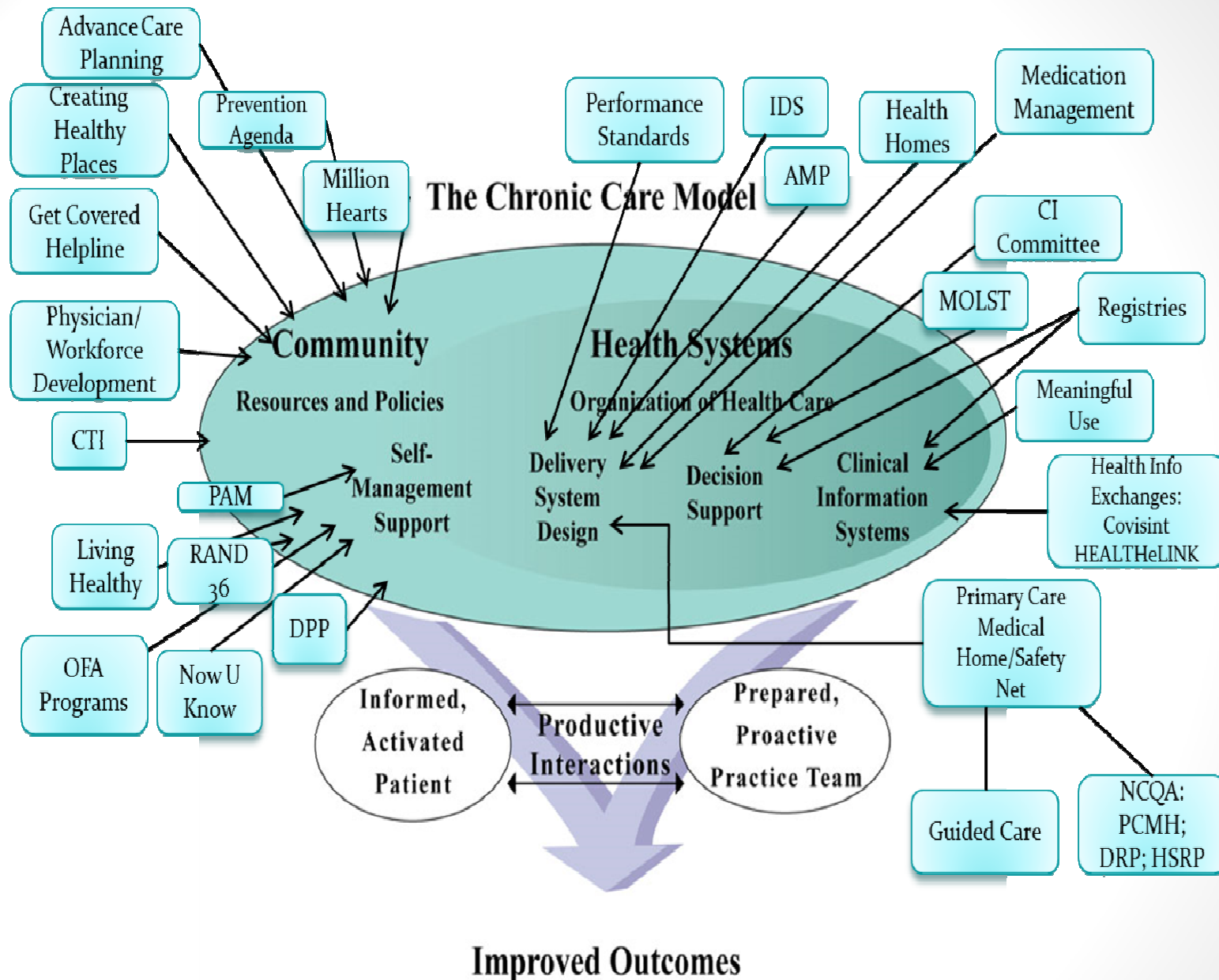
# Beacon Grant

- Used same four metrics that were used for public reporting
- Two clinical transformation partners; P2 and Catholic Medical Partners
- Supported use of registries for practice based population health improvement

# Chautauqua County ACO

- Medicare Shared Savings pilot
- Includes primary care, hospitals and skilled nursing facilities
- Able to use CMS 3026 contract for care transitions for same population
- Using Office for Aging for wrap around services
- Using self-management programs to support patient empowerment





# Lessons Learned

- Everyone needs to be at the table
- Important to have neutral convener
- Providers need support for practice based population health activities
- Payers can't be competing on quality
- ACOs need to be fully integrated
- Patients need to be part of the equation

# Acronyms

- WNYQMC: Western New York Quality Metric Collaborative
- AF4Q: Aligning Forces for Quality
- QARR: Quality Assurance Reporting Requirements
- NACDD: National Association of Chronic Disease Directors
- ACO: Accountable Care Organization

# Questions:

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