**Financial Statements** 

December 31, 2018 and 2017



#### **Independent Auditors' Report**

# To the Board of Directors of New York State Health Foundation

We have audited the accompanying financial statements of New York State Health Foundation (the "Foundation") which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **To the Board of Directors of New York State Health Foundation**Page 2

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of New York State Health Foundation as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Change in Accounting Principle

As discussed in Note 2 to the financial statements, during the year ended December 31, 2018 New York State Health Foundation adopted new accounting guidance resulting in a change in the manner in which it presents net assets and reports certain aspects of its financial statements. Our opinion is not modified with respect to this matter.

#### Report on Supplementary Information

PKF O'Connor Davies LLP

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information on page 15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

May 29, 2019

#### Statements of Financial Position

	December 31		
	2018 2017		
ASSETS			
Cash and cash equivalents	\$ 3,262,692	\$ 1,316,608	
Prepaid federal excise tax	143,456	284,000	
Investments	269,458,292	302,198,540	
Deposits and other assets	17,133	134,979	
Property and equipment, net	103,159	121,285	
	\$ 272,984,732	\$ 304,055,412	
LIABILITIES AND NET ASSETS			
Liabilities	\$ 207,702	\$ 285,631	
Accounts payable and accrued expenses Grants payable, net	6,539,977	5,730,493	
Deferred rent	545,870	586,456	
Deferred federal excise tax	924,884	1,628,939	
Total Liabilities	8,218,433	8,231,519	
Total Elabilities	0,210,433	0,231,319	
Net assets without donor restrictions	264,766,299	295,823,893	
	\$ 272,984,732	\$ 304,055,412	

#### Statements of Activities

	Year Ended		
	December 31		
	2018	2017	
REVENUE AND SUPPORT			
Investment Return			
Interest and dividends	\$ 3,309,663	\$ 2,736,638	
Net realized gain from sale of investments	13,676,429	17,566,371	
Unrealized (loss) gain on investments	(35,223,859)	24,192,822	
Benefit (provision) for federal excise taxes	313,511	(763,434)	
(Less) direct investment expense	(514,266)	(641,270)	
Net Investment Return	(18,438,522)	43,091,127	
Rental income	192,701	187,092	
Total Revenue and Support	(18,245,821)	43,278,219	
EXPENSES  Description			
Program Services			
Grants authorized, net of rescinded/refunded amounts of \$21,400 and \$237,290, and present value			
discount of (\$3,472) and \$16,728	7,883,856	11,994,741	
Program support, planning and development	4,254,766	4,072,331	
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Total Program Services Operations and governance	12,138,622 673,151	16,067,072 723,008	
Total Expenses	12,811,773	16,790,080	
Change in Net Assets			
Change in Net Assets	(31,057,594)	26,488,139	
NET ASSETS WITHOUT DONOR RESTRICTIONS			
Beginning of year	295,823,893	269,335,754	
End of year	\$ 264,766,299	\$ 295,823,893	

# Statements of Cash Flows

	Year Ended		
	December 31		
	2018	2017	
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in net assets	\$ (31,057,594)	\$ 26,488,139	
Adjustments to reconcile change in net assets	,		
to net cash from operating activities			
Depreciation	30,904	24,869	
Realized gain from sale of investments	(13,676,429)	(17,566,371)	
Unrealized loss (gain) on investments	35,223,859	(24,192,822)	
Deferred federal excise tax	(704,055)	483,434	
Discount on grants payable	3,472	(16,728)	
Deferred rent	(40,586)	(40,586)	
Contributions of stock to grantee	-	1,020,107	
Changes in operating assets and liabilities			
Prepaid federal excise tax	140,544	(120,000)	
Deposits and other assets	117,846	(126,588)	
Accounts payable and accrued expenses	(77,929)	(37,376)	
Grants payable	806,012	571,647	
Net Cash From Operating Activities	(9,233,956)	(13,512,275)	
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property and equipment	(12,778)	(37,790)	
Proceeds from sale of investments	35,590,810	33,427,498	
Purchase of investments	(24,397,992)	(19,577,884)	
Net Cash From Investing Activities	11,180,040	13,811,824	
Net Change in Cash and Cash Equivalents	1,946,084	299,549	
CASH AND CASH EQUIVALENTS			
Beginning of year	1,316,608	1,017,059	
beginning of year	1,310,000	1,017,039	
End of year	\$ 3,262,692	<u>\$ 1,316,608</u>	
SUPPLEMENTAL CASH FLOW INFORMATION			
Federal excise taxes paid	\$ 250,000	\$ 400,000	

Notes to Financial Statements
December 31, 2018

# 1. Organization

New York State Health Foundation, formerly The New York Charitable Asset Foundation, (the "Foundation") is a New York not-for-profit corporation organized on October 25, 2002 to pursue tax-exempt charitable purposes. The Foundation was formed as part of the conversion of Empire HealthChoice, Inc. (doing business as Empire Blue Cross & Blue Shield) ("Empire") to a for-profit corporation. Pursuant to the legislation authorizing the conversion, the Foundation received five percent of the stock of WellChoice, the holding company for Empire. The Foundation provides funding and grants for the health care related needs of residents of the State of New York ("NYS"), including without limitation, (i) expansion of access to health care by extending health insurance coverage to NYS residents who cannot afford to purchase their own coverage or who have coverage that is inadequate to meet their needs, (ii) expansion and enhancement of access to health care by augmenting and creating health care programs that deliver services to populations that are unable to access health care or that improve public health, (iii) augmentation of its other program priorities by supporting programs that inform and educate NYS residents about public health issues and empower communities to address the issues by becoming more effective at identifying and articulating health care needs and implementing solutions, and (iv) conducting any and all lawful activities which may be useful in accomplishing the foregoing purposes.

Assets, liabilities and net assets of the New York State Health Foundation Trust (the "Trust"), a revocable trust, are included in the accompanying financial statements. The Foundation is the sole trustee and beneficiary of the Trust.

#### 2. Summary of Significant Accounting Policies

#### Basis of Presentation and Use of Estimates

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP), which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

#### Change in Accounting Principle

On January 1, 2018, the Foundation adopted new guidance regarding the Presentation of Financial Statements for Not-for-Profit Entities. This guidance requires the Foundation to collapse the three-category (unrestricted, temporarily restricted, and permanently restricted) classification of net assets into two categories: with donor restrictions and without donor restrictions. In addition, the new guidance requires the Foundation to make certain expanded disclosures relating to (1) the liquidity of financial assets, and (2) expenses by both their natural and functional classification in one location in the financial statements.

Notes to Financial Statements
December 31, 2018

#### 2. Summary of Significant Accounting Policies (continued)

## Cash and Cash Equivalents

Cash and cash equivalents consist of checking and money market accounts. The Foundation considers all highly liquid debt instruments available for current use with a maturity date of three months or less at the date of purchase to be cash equivalents.

#### Fair Value of Financial Instruments

The Foundation follows U.S. GAAP guidance on Fair Value Measurements which defines fair value and establishes a fair value hierarchy organized into three levels based upon the input assumptions used in pricing assets. Level 1 inputs have the highest reliability and are related to assets with unadjusted quoted prices in active markets. Level 2 inputs relate to assets with other than quoted prices in active markets which may include quoted prices for similar assets or liabilities or other inputs which can be corroborated by observable market data. Level 3 inputs are unobservable inputs and are used to the extent that observable inputs do not exist.

The Foundation follows U.S. GAAP guidance which removed the requirements to categorize within the fair value hierarchy alternative investments where fair value is measured using the Net Asset Value ("NAV") per share as a practical expedient.

#### Investment Valuation and Income Recognition

Investments are stated at fair value. Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis and dividends are recorded on the ex-dividend date. Realized gains and losses on the sale of investments are computed on the specific identification basis. Realized and unrealized gains and losses are included in the determination of the change in net assets.

#### Direct Investment Expense

Investment expense on the statements of activities consists of fees paid directly to the Foundation's investment advisor as well as an allocation of direct internal costs that the Foundation incurs in the generation of investment return. These costs include salaries, benefits, travel and other costs associated with the officers and staff responsible for the development and execution of the Foundation's investment strategy as well as allocable costs associated with the internal investment management, supervising, selecting and monitoring of external investment management firms.

#### **Property and Equipment**

Property and equipment are carried at cost. Depreciation is recorded using the straight-line method over the estimated useful lives of other assets, which range from 3 to 5 years. Leasehold improvements are depreciated over the lesser of the life of the asset or the term of the lease. Physical assets acquired with costs in excess of \$1,000 and having a period of benefit in excess of one year are capitalized.

Notes to Financial Statements
December 31, 2018

## 2. Summary of Significant Accounting Policies (continued)

#### Grants

The liability for grants is recognized when specific grants are authorized by the Board of Directors and the recipients have been notified in an award letter. Discounts are provided on amounts due in more than one year from the date of the award.

#### **Net Asset Presentation**

Net assets without donor restrictions include funds having no restriction as to use or purpose imposed by donors. Net assets with donor restrictions are those whose use is limited by donors to a specific time period or purpose or are limited by donors in perpetuity. As of December 31, 2018 and 2017 all net assets were without donor restrictions.

#### Functional Allocation of Expenses

The statements of activities present the expenses of the Foundation by certain classification. Refer to note 9 for the classification of expenses by their functional allocation and policy for allocating such expenses.

#### **Contributions**

Contributions are recorded when received and considered available for unrestricted use, unless specifically restricted by the donor or subject to other legal restrictions.

#### Reclassifications

Reclassifications of certain prior year amounts have been made to conform to the current year presentation.

#### Accounting for Uncertainty in Income Taxes

The Foundation recognizes the effect of income tax positions only if those positions are more likely than not to be sustained. Management has determined that the Foundation had no uncertain tax positions that would require financial statement recognition or disclosure. The Foundation is no longer subject to examinations by the applicable taxing jurisdictions for periods prior to 2015.

#### Subsequent Events Evaluation by Management

Management has evaluated subsequent events for disclosure and/or recognition in the financial statements through the date that the financial statements were available to be issued, which is May 29, 2019.

Notes to Financial Statements
December 31, 2018

#### 3. Concentrations of Credit Risk

The Foundation's financial instruments that are potentially exposed to concentration of credit risk consist of cash, cash equivalents and investments. The Foundation places its cash and cash equivalents with quality financial institutions. The Foundation invests in exchange traded funds and collective trust funds. At times, cash balances may be in excess of FDIC insurance limit. The Foundation routinely assesses the financial strength of its cash, cash equivalents and investment portfolio. As a consequence, concentrations of credit risk are limited.

#### 4. Property and Equipment

Property and equipment consists of the following as of December 31:

	2018	2017
	A 505 500	<b>A</b> 504 770
Furniture and equipment	\$ 525,503	\$ 531,776
Leasehold improvements	154,102	146,622
	679,605	678,398
Less: accumulated depreciation	576,446	557,113
	<u>\$ 103,159</u>	<u>\$ 121,285</u>

The Foundation disposed of \$11,571 and \$1,488 in fully depreciated property and equipment during the years ended December 31, 2018 and 2017.

#### 5. Investments

The following are major categories of investments measured at fair value on a recurring basis at December 31, grouped by fair value hierarchy for those investments subject to categorization within such hierarchy:

		2018	
		Investments	
		Measured at Net	
	Level 1	Asset Value (*)	Total
Exchange Traded Funds			
Equity fund	\$ 38,688,457	\$ -	\$ 38,688,457
Fixed income fund	87,864,899	-	87,864,899
Alternative Investments			
Collective trust funds	<u>-</u> _	142,904,936	142,904,936
	\$ 126,553,356	\$ 142,904,936	\$ 269,458,292

Notes to Financial Statements
December 31, 2018

#### 5. Investments (continued)

	2017			
		Investments		
		Measured at Net		
	Level 1	Asset Value (*)	Total	
Exchange Traded Funds				
Equity fund	\$ 38,873,718	\$ -	\$ 38,873,718	
Fixed income fund	86,075,509	-	86,075,509	
Natural resources fund	14,042,475	-	14,042,475	
Alternative Investments				
Collective trust funds	<u>-</u>	163,206,838	163,206,838	
	\$ 138,991,702	\$ 163,206,838	\$ 302,198,540	

(\*) As discussed in Note 2, investments that are measured using the practical expedient are not classified within the fair value hierarchy.

Information regarding investments valued using NAV as practical expedient at December 31, 2018 is as follows:

		Unfunded	Redemption Frequency	Redemption
	Fair Value	Commitments	(If Currently Eligible)	Notice Period
Collective trust funds (see "a" below)	\$ 142,904,936	\$ -	Dailv	3 Davs
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a. These assets are in vehicles organized as collective trust funds and the value of the Foundation's interest in these investments is reported by their respective fund managers. The funds include index funds for domestic equities using the Russell 1000 Index and global equities using the Morgan Stanley All Country World Index (excluding US).

Investments organized as collective trust funds are considered alternative investments for financial reporting purposes. The Foundation believes that there is little risk regarding the valuation of these assets: all of the investments comprise publicly traded securities where market values are readily available and almost all have few restrictions on redemption by the Foundation. All of the investments may be redeemed daily.

As of December 31, 2018, three individual investments represented approximately 33%, 30% and 23% of total investments. As of December 31, 2017, three individual investments represented approximately 36%, 28% and 18% of total investments. All of these investments were in broadly diversified index funds.

Notes to Financial Statements
December 31, 2018

#### 6. Federal Excise Tax

The Foundation is exempt from federal income taxes under Section 501(c)(3) and 509(a) of the Internal Revenue Code and has been further classified as a "private foundation." The Foundation is subject to an excise tax on its net investment income.

Excise taxes consist of two components: current taxes based upon net investment income and deferred taxes which arise from the difference between the tax cost of the investments and the fair value.

For the years ended December 31, federal excise tax expense (benefit) consisted of the following:

	2018	2017
Current	\$ 390,544	\$ 280,000
Deferred	(704,055)	483,434
	\$ (313,511)	\$ 763,434

#### 7. Grants Payable

The Foundation has entered into grant commitments with certain organizations. Payments to these organizations at December 31, are to be made as follows:

	2018	2017	
Less than one year	\$ 4,683,057	\$	3,929,883
One to three years	1,944,127		1,891,289
	6,627,184		5,821,172
Less: present value discount	87,207		90,679
Grants payable, net	\$ 6,539,977	\$	5,730,493

To reflect the time value of money, grants payable as of December 31, 2018 and 2017 were discounted to the present value using the Federal Reserve business lending rate of 3.75%.

Notes to Financial Statements
December 31, 2018

#### 8. Liquidity and Availability of Financial Assets

The following reflect the Foundation's financial assets and resources available as of December 31, 2018, to meet cash needs for general expenditures within one year of the date of the statement of financial position:

Financial assets:

Cash and cash equivalents \$ 3,262,692
Investments \$ 269,458,292

Total financial assets available within one year \$ 272,720,984

The Foundation's working capital and cash flow are driven by its investment portfolio and investment return. As part of the Foundation's liquidity management strategy, the Foundation seeks to maintain adequate liquidity to meet its obligations, including planned expenditures as approved by the Board. The Foundation structures its financial assets to be available as its grant payments and other general liabilities come due. The Foundation's Chief Investment Officer coordinates with Foundation staff to anticipate liquidity needs. Funds are withdrawn from the investment account as needed based on grants to be disbursed and other general operating expenses. None of the Foundation's financial assets are subject to donor or contractual restrictions that make them unavailable for general expenditure within one year of the date of the statement of financial position.

#### 9. Expenses by Functional and Natural Classification

Expenses are presented by functional classification in alignment with the overall mission of the Foundation. Expenses are applied directly to a classification or allocated on a reasonable basis that is consistently applied. Salaries, benefits and payroll taxes are allocated according to employees' time spent on various activities related to each category. Other expenses that are allocated are office expenses, insurance and occupancy.

Notes to Financial Statements
December 31, 2018

#### 9. Expenses by Functional and Natural Classification (continued)

		Program Services		rations and overnance	Total
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Grants authorized, net	\$	7,883,856	\$	-	\$ 7,883,856
Salaries and wages		2,355,645		348,563	2,704,208
Payroll taxes and employee benefits		715,406		105,856	821,262
Legal fees		-		4,326	4,326
Accounting fees		-		35,497	35,497
Other professional fees		90,322		-	90,322
Depreciation		24,819		3,709	28,528
Occupancy		577,491		86,293	663,784
Travel and meetings		120,443		51,676	172,119
Printing and design		21,994		1,799	23,793
Office expenses and IT		129,945		20,219	150,164
Insurance		32,546		4,863	37,409
Outreach and public events		186,155		-	186,155
Miscellaneous		_		10,350	10,350
Total	\$	12,138,622	\$	673,151	\$ 12,811,773

#### 10. Retirement Plans

The Foundation maintains a 403(b) defined contribution plan, which covers all employees that meet eligibility requirements. The Foundation matched employee contributions up to 7.5% of their annual salary in 2018 and 2017. The Foundation made an additional 5% discretionary employer contribution to the 403(b) plan in 2018 and 2017. The Foundation made contributions totaling \$334,670 and \$316,085 to the plan for 2018 and 2017. The Foundation also maintains a 457(b) plan that is limited to senior level management employees. The Foundation does not make contributions to the 457(b) plan.

#### 11. Commitments

#### **Lease Commitments**

The Foundation has a lease for its office space in New York City expiring in 2026. The lease contains escalation clauses that provide for increase in payments resulting from increases in real estate taxes and certain other building expenses in excess of the base period amounts. The Foundation's policy is to record base rent on a straight-line basis over the term of the lease.

Notes to Financial Statements December 31, 2018

# 11. Commitments (continued)

## Lease Commitments (continued)

The future minimum rental payments under the lease agreement are:

2019	\$ 612,000
2020	612,000
2021	654,500
2022	663,000
2023	663,000
Thereafter	 1,436,500
	\$ 4,641,000

Rent expense totaled \$571,414 annually for both 2018 and 2017.

#### Rental Income

The Foundation leases part of this space to third parties. One lease agreement is renewable on a quarterly basis. The other lease was renewed on February 1, 2019, expiring on January 31, 2020. The future minimum rental payments to be received under these lease agreements are:

2019	\$ 124,183
2020	8,305
	\$ 132,488

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Supplementary Information

For the Year Ended December 31, 2018 (With Summarized Totals for the Year Ended December 31, 2017)

# Schedule of Expenses Year Ended December 31, 2018 (with summarized totals for the year ended December 31, 2017)

	Operations							
	Program Services		and Governance		Investment		2018	2017
							Total	Total
Grants authorized, net	\$	7,883,856	\$	<u>-</u>	\$	_	\$ 7,883,856	\$ 11,994,741
Allocated Expenses								
Salaries and wages		2,355,645		348,563		225,138	2,929,346	2,808,082
Payroll taxes and employee benefits		715,406		105,856		40,902	862,164	786,866
Legal fees		-		4,326		-	4,326	7,944
Accounting fees		-		35,497		-	35,497	34,961
Other professional fees		90,322		-		50,000	140,322	130,806
Depreciation		24,819		3,709		2,376	30,904	24,869
Occupancy		577,491		86,293		55,284	719,068	734,055
Travel and meetings		120,443		51,676		1,612	173,731	160,575
Printing and design		21,994		1,799		-	23,793	29,139
Office expenses and IT		129,945		20,219		11,785	161,949	299,623
Insurance		32,546		4,863		-	37,409	51,884
Outreach and public events		186,155		-		-	186,155	177,808
Miscellaneous				10,350		<u>-</u>	10,350	8,780
Total Allocated Expenses		4,254,766		673,151		387,097	5,315,014	5,255,392
Direct Investment Expenses								
Manager fees		-		-		127,169	127,169	181,217
Total	\$	12,138,622	\$	673,151	\$	514,266	\$ 13,326,039	\$ 17,431,350